COMPLIANCE

2 MEDIA 2 KIT





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IN COMPLIANCE IS A LEADING SOURCE OF NEWS,
INFORMATION, EDUCATION, AND INSPIRATION FOR ELECTRICAL
AND ELECTRONICS ENGINEERING PROFESSIONALS.

Through our magazine, website, enewsletters, and directory we provide a forum for sharing essential, evidence-based information and perspectives on Compliance design, testing, and theory.

Our mission is to strengthen awareness, collaboration, and communications among electrical/electronics engineers, technicians, educators, researchers, and industry suppliers with the goal of helping to engineer the future, safely and sustainably,

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about

In Compliance articles and headlines encompass practical guidance, technical explanations, compliance insights, and fundamental theory across the electrical engineering disciplines, plus timely news intended to alert, inform, and educate engineers on breaking developments, important industry announcements, and more.

As a multi-media publisher, In Compliance provides exciting opportunities for advertising delivered alongside in-depth articles and newsworthy headlines. Using both print and online media, In Compliance reaches a diverse group of interests within the engineering community. From EMC engineers and design engineers to managers and executives, our audience is full of educated influencers with purchase authority that have come to trust In Compliance and our continuous commitment to quality, credibility, and reliability.



17,000
MAGAZINE
SUBSCRIBERS



17,000 ENEWS SUBSCRIBERS



53,000MONTHLY UNIQUE WEBSITE VISITORS

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audience

Our reader-base spans across all sectors of the electronics marketplace and is comprised of electrical and electronic engineering professionals who make key purchasing decisions as they strategize, design, develop, and produce compliant electronic products, components, devices, and systems for use globally.

educated. technical. engaged.

35% 20% **SENIOR LEADERSHIP ENGINEERS** 10% **CONSULTANTS** 3% **EDUCATORS** 3% CORPORATE



25%

ENGINEERS



5%
TECHNICIANS

WHAT OUR READERS SAY

"Great resource for compliance, from safety, to EMC, consumer, and manufacturing. Compilation of articles each month is a perfect mix of humor, field issues, practical how-to, and technical explanations. Variety of topics brings at least 2 or 3 articles that interest me in depth each month."

- ENVIRONMENTAL COMPLIANCE MANAGER

ENGINEERING EXPERTISE

EMI/EMC COMPLIANCE TESTING DESIGN/DEVELOPMENT
PRODUCT SAFETY ESD HARDWARE RADIO FREQUENCY

QUALITY/RELIABILITY WIRELESS SOFTWARE OTHER

INDUSTRIES SERVED

CONSUMER ELECTRONICS

TEST & MEASUREMENT INSTRUMENTATION

AEROSPACE

INDUSTRIAL CONTROL

TESTING SERVICES

MANUFACTURING

INFORMATION TECHNOLOGY

AUTOMOTIVE

CONSULTING

MEDICAL

COMMUNICATIONS

ENERGY AND POWER

MILITARY AND DEFENSE

EDUCATION AND RESEARCH

TELECOM/WIRELESS

AVERAGE AGE

55 - 64 YEARS

37% OF AUDIENCE

AVERAGE YEARS IN INDUSTRY

30+ YEARS

43% OF AUDIENCE

AVERAGE DEGREE

BACHELORS

52% OF AUDIENCE



PRODUCTS AND SERVICES THAT OUR READERS RECOMMEND, SPECIFY, OR BUY:



AMPLIFIERS



ANTENNAS



CHAMBERS



PRODUCT SAFETY



SHIELDING



SOFTWARE

REACH

GLOBAL

CONSULTING



EDUCATION



CONTROL



COMPONENTS



TEST LAB SERVICES



MATERIALS

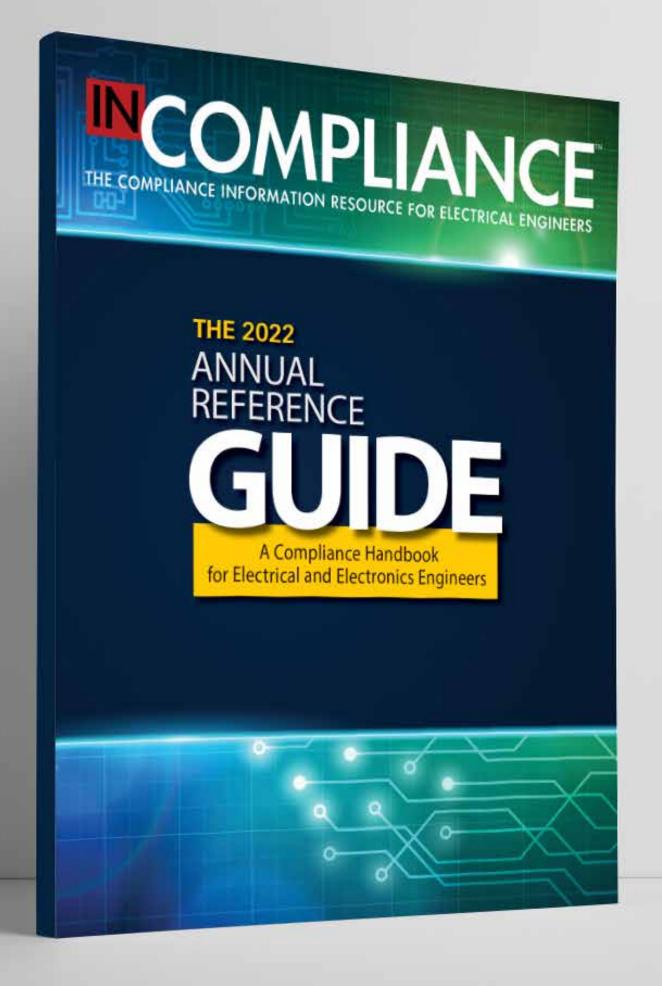




TEST AND **MEASUREMENT**



OTHER





magazine

Each monthly issue is delivered to over 17,000 engineers globally and focuses on electrical regulatory compliance issues, and expands into in-depth technical coverage, as well as inspirational coverage and historical coverage of this important field.



topics of coverage

COMPLIANCE

Guidance from engineers in the field on how to comply with existing and upcoming standards requirements.

DESIGN

Information on the latest design practices, general tips, recommended tools, and considerations for pre and post product development.

TESTING

Best practices within the industry, including pre-testing considerations, troubleshooting tips, lessonslearned, and problem-solving recommendations.

FUNDAMENTALS

Resource articles covering basic electrical and compliance engineering concepts, theory and application, historical references, and general information.

RESOURCES

Discover current events and training, review career development tips, browse industry resources, or peruse our quick reference product & service directories.

FEATURES AND REGULAR COLUMNS:

EMC CONCEPTS EXPLAINED

BANANA SKINS

TROUBLESHOOTING EMILIKE A PRO

GLOBAL COMPLIANCE NEWS

ON YOUR MARK

HOT TOPICS IN ESD

DILBERT

EVENTS

editorial calendar

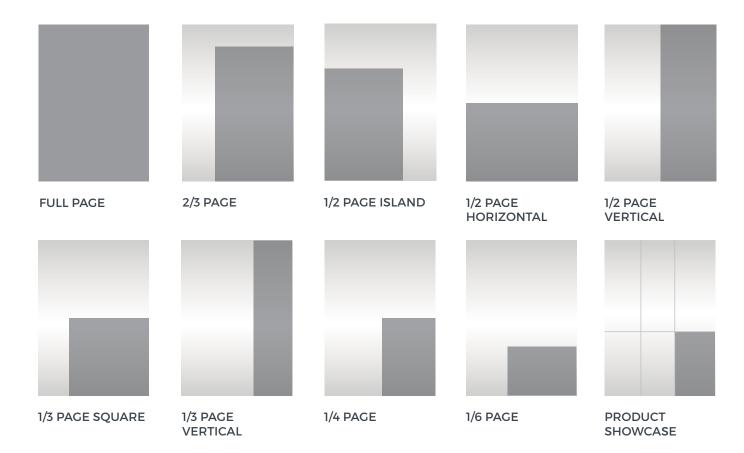
JANUARY	FEBRUARY	MARCH	
PRACTICAL EMC	POWER ELECTRONICS	ANNUAL REFERENCE GUIDE	
SPECIAL OPPORTUNITY: Product Profile	SPECIAL FOCUS: Automotive, Aviation, Medical, Consumer, Power Applications	SPECIAL SECTION: 2023 Vendor and Product Directory	
RESERVE BY: 11 / 18 MATERIALS DUE: 12 / 2	RESERVE BY: 12/16 MATERIALS DUE: 12/30	RESERVE BY: 1/13 MATERIALS DUE: 1/27	
APRIL	MAY	JUNE	
PRE-COMPLIANCE EMC	PRODUCT SAFETY COMPLIANCE	MILITARY, AERONAUTICS, AND SPACE	
SPECIAL FOCUS: Emissions and Immunity Testing	SPECIAL FOCUS: Global Market Access	SPECIAL FOCUS: Electromagnetic Environmental Effects	
RESERVE BY: 2/10 MATERIALS DUE: 2/24	RESERVE BY: 3 / 17 MATERIALS DUE: 3 / 31	RESERVE BY: 4/14 MATERIALS DUE: 4/28	
JULY	AUGUST	SEPTEMBER	
ELECTROMAGNETIC COMPATIBILITY	EM INTERFERENCE CONTROL	SHIELDING AND PROTECTION	
SPECIAL FOCUS: International Compliance	SPECIAL OPPORTUNITY: Brand Analysis AdStudy	SPECIAL FOCUS: ESD and Static Control	
RESERVE BY: 5/12 MATERIALS DUE: 5/26	RESERVE BY: 6/16 MATERIALS DUE: 6/30	RESERVE BY: 7/14 MATERIALS DUE: 7/28	
OCTOBER	NOVEMBER	DECEMBER	
EMERGING WIRELESS TECHNOLOGIES	COMMUNICATIONS AND CONNECTIVITY	TESTING AND MEASUREMENT	
SPECIAL SECTION: 2024 Product Resource Guide and Directory	SPECIAL FOCUS: Consumer Electronics and Telecom Devices	SPECIAL SECTION: Test Lab Handbook	
RESERVE BY: 8/18	RESERVE BY: 9/15	RESERVE BY: 10 / 13	

MATERIALS DUE: 9/29

MATERIALS DUE: 9/1

MATERIALS DUE: 10 / 27

specifications



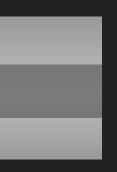
INSERTIONS	BLEED (W x H)	NON-BLEED (W x H)
SPREAD	16.75" x 11.125"	14.25" x 10"
FULL PAGE	8.375" x 11.125"	7.125" x 10"
2/3 PAGE	5.25" × 11.125"	4.5" × 10"
1/2 PAGE ISLAND	5.25" x 8.625"	4.5" × 7.5"
1/2 PAGE VERTICAL	4.125" x 11.125"	6.875" x 4.875"
1/2 PAGE HORIZONTAL	8.375" x 6"	3.3125" x 10"
1/3 PAGE SQUARE		4.5" x 4.875"
1/3 PAGE VERTICAL		2.125" x 10"
1/4 PAGE		3.375" x 4.875"
1/6 PAGE		3.5" x 3"
PRODUCT SHOWCASE		2.125" W x 4.3175"

CUSTOM IMPRESSIONS

Be sure to stand out should you choose to add a special touch with a unique advertising approach.

- Belly band
- Gate fold
- Brochures

- Postcards
- Posters
- Regional Targeting







BELLY BAND

GATE FOLD

INSERTS

PREMIUM POSITIONS AVAILABLE

Ask your account manager about available and upcoming opportunities.

DIGITAL FILE REQUIREMENTS

- EPS, JPG, PDF or TIFF. No application files will be accepted.
- All images used in design must be 300 dpi and CMYK color profile.
- All fonts used in the document must be included, printer and screen, as well as embedded fonts.
- If you wish to use PMS or spot colors, additional charges apply.

For specific measurement information, please contact erin.feeney@incompliancemag.com

MECHANICAL INFORMATION

PRINTING Web-offset presses

BINDING
Saddle Stitched with exception of the March issue

TRIM SIZE 8.125" W x 10.875" H

LIVE MATTER
Text and graphics at least .25" from the trim

BLEED At least .125" past the trim

SPREAD Live matter at least .375' from gutter

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special issues

THE ANNUAL REFERENCE GUIDE

Published in March *Special Rates Apply

The Annual Reference Guide features a collection of top reference articles, this unique issue boasts a complete Buyer's Guide packed with essential product and supplier information.

Opportunities include:

- Exclusive Solutions Spread
- Spotlight Ad
- Vendor & Product Directory
- Product Directory Ad
- Logo Enhancement
- · Business Card Ad









SOLUTIONS SPREAD

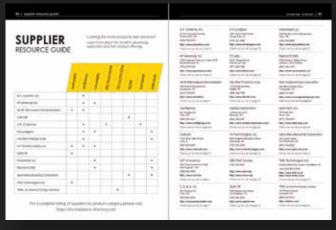
PRODUCT DIRECTORY AD

LOGO ENHANCEMENT

PRODUCT RESOURCE GUIDE

Published in October

A comprehensive source of insights and information on how to operate and evaluate electrical/ electronics engineering products to help engineers make informed purchase decisions. The product marketplace and supplier listing guide offers businesses a unique medium to present their products and services to a captive buying audience.





TESTING LAB HANDBOOK

Published in December

A unique opportunity to feature your testing organization or consultancy and share your greatest value proposition, tips for a successful testing experience, and testimony from a customer, an engineer on your team, and a member of your organization's leadership to further solidify your messaging.





JPPLIER RESOURCE GUIDE MARKETPLACE TESTING DIRECTORY PROFILE

special opportunities

ISSUES AND ANSWERS

This special feature to our monthly issues offers a distinctive advertorial approach. Serving to educate and inform readers about current industry challenges and solutions, organizations will have the opportunity to showcase industry expertise. Have leading members within your company address key topics in this unique interview format reviewed by an In Compliance editor.

SELECTION TIPS

This exclusive position allows your business to promote up to ten tips for selecting product specific equipment. Using an educational approach, your business can guide readers through the important specifications and features to consider when making product purchases. Ultimately, aligning your business as an expert and front of mind for future buys.

Your selection tips will be included in a relevant section of the 2024 PRODUCT RESOURCE GUIDE, published in October.

AD BRAND STUDY

Only Available in the August Issue

Have you ever wondered if your advertising was noticed, read, or even acted upon? Here's your chance to evaluate the effectiveness of your advertising!

Our in-depth Ad Brand Analysis Study is performed by a third party research company. Readers will be asked a series of questions about the magazine and the display ads appearing throughout the issue. Readers will assess the ad and provide measurable and candid feedback regarding company awareness, purchase consideration, and brand perception.

Participating advertisers receive a comprehensive report with both quantitative and qualitative results, including extensive verbatim commentary containing thoughtful critique that your team can take action on.

FIND OUT IF YOUR ADS ARE EFFECTIVE, GET EVIDENCE! RECEIVE CANDID FEEDBACK AND DISCOVER IF YOUR MESSAGE WORKS.

BRAND AWARENESS
Gauge audience familiarity with your products and/or services.

PURCHASE CONSIDERATION Understand if your ad resonates and translates to purchase interest.

ADBRAND SCORE
Score your brand and compare performance against other advertising companies.

READER PERCEPTION Learn candid reader reactions and unmask resulting perceptions of quality, service, innovation, reputation, and value.

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digital edition

Our digital edition presents a modern, responsive, and user-friendly version of the magazine that unlocks a unique and interactive reader experience on any device. Presented in a full-width scrollable format, this enhanced version of the magazine provides exciting opportunities for advertisers to engage with our digital readership.

digital edition advertising

Bring life to your traditional print advertisement with interactive elements in the our Premium Digital Edition. Enhanced media options instantly modernize your brand while offering more opportunities for engagement and conversion.



RESPONSIVE AD

Transform your print ad to take advantage of the responsive full-width design of our Premium Digital Edition.

PREMIUM ENHANCEMENTS

Take your virtual connection opportunity to the next level with the following enhancements.

Premium enhancements include one call-to-action button.

ANIMATION

Add eye-catching movement to the page, attracting the reader's attention and deepening the level of engagement.

Option for a single HTML animation or an introductory movement effect.

SLIDESHOW

Showcase up to five additional images that will auto-rotate/slide within your ad. Images may contain separate marketing copy.

VIDEO/AUDIO

Feature a trailer style video or embed an audio clip to encourage readers to learn more about your offering.



DIGITAL EDITION SPONSOR

For maximum visibility, sponsor our publication landing page adjacent to the issue cover and be featured on our issue alert.

Sponsorship features your company as the digital edition sponsor. Includes the option to add a welcome message, scrolling images or embed audio or video.

FULLY-CUSTOMIZED AD

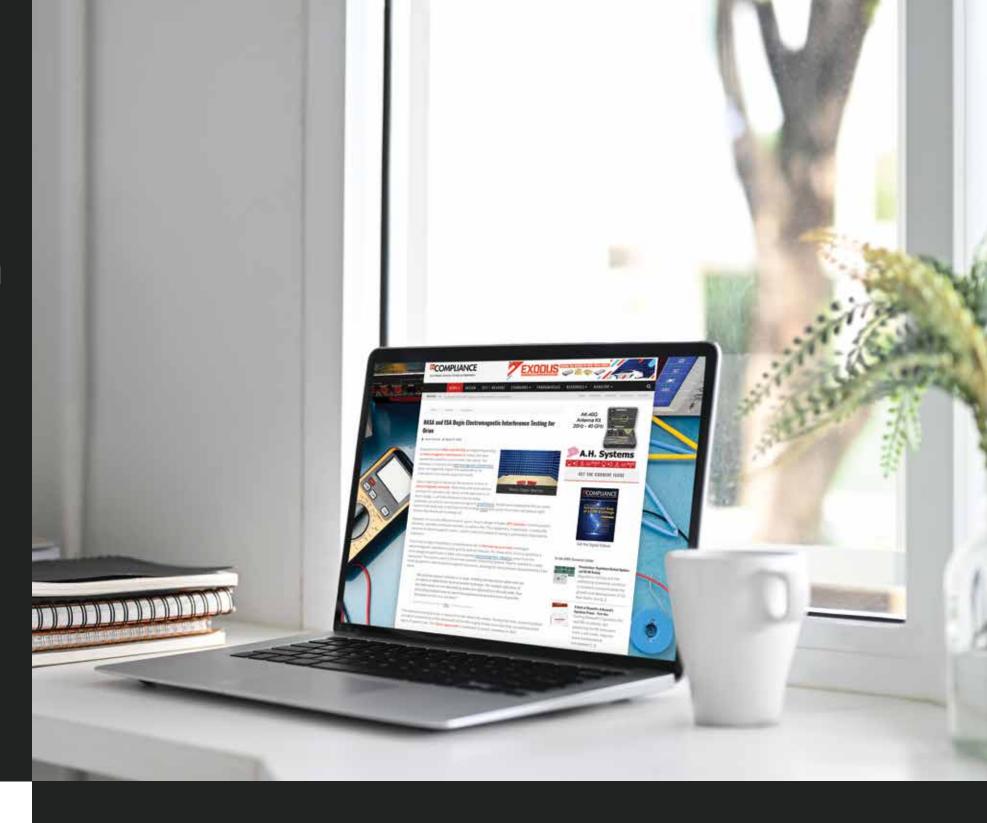
For an unrivaled effect with the highest impact, we'll produce a custom-designed digital ad with your supplied art.

This fully customized, responsive ad includes an edge-to-edge format, allowing for multiple call-to-action links and is fully embedded.

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incompliancemag.com

Our website is a primary source for engineering news, product recalls, industry announcements, and social discussions.



53,000

monthly unique visitors

74,000

monthly unique page views



79% DESKTOP

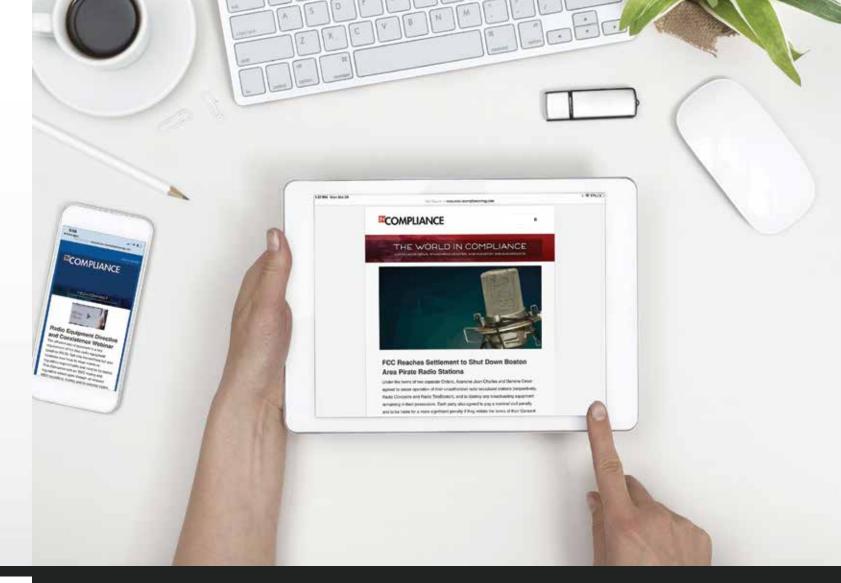


18% 3%
MOBILE TABLET

75% OF READERS
VISIT THE WEBSITES
OF OUR ADVERTISERS**

banner advertising





Advertising on incompliancemag.com allows you to reach over 53,000 engineers and engineering professionals each month. Get in front of a diverse audience to build brand awareness, and share information about your products and services with traceable, cost-efficient placement options.

WEBSITE FEATURES:

Global Compliance News

Engineering Developments

Issue Archive

Articles and Columns

Standards Library

Tech Terms

Industry Resources

LEADERBOARD 728 X 90 PX

FULL BANNER 468 X 60 PX

LARGE RECTANGLE

336 X 280 PX

*Displayed on homepage and in the side bar of all News posts

FEATURED VIDEO

600 X 315 PX .MP4 OR .MOV Video length max 90 seconds

*Displayed on homepage and side bar

eNewsletters

Deliver your message to a large audience with In Compliance eNewsletters.

Our newsletters provide readers with a curated and shareable collection of the latest news, technical resources, products and services, electronic related recalls, and new developments within the community.

17,000

subscribers

24,000

monthly sends

THE WORLD IN COMPLIANCE

7,000 SUBSCRIBERS



A monthly alert of current industry

products, services, and announcements. TOPIC FOCUS:

JANUARY Amplifiers ESD Simulators FEBRUARY MARCH Antennas **Testing Laboratories** APRIL MAY Training JUNE Oscilloscopes JULY Components EMI/RFI Shielding **AUGUST** Spectrum Analyzers **SEPTEMBER Absorbing Materials OCTOBER NOVEMBER** Filters **DECEMBER** Chambers

PRODUCT INSIGHTS

5,000 SUBSCRIBERS

This bi-weekly eNewsletter provides coverage of global regulatory and product compliance news.

The World in Compliance reaches a broad audience of readers across the globe looking to stay connected to the industry through a trusted source.

TOPICS OF COVERAGE INCLUDE:

- ► Global Compliance News
- Standards Updates
- ► Practical Engineering
- ► Featured Products & Services

■COMPLIANCE COMPLIANCE **SPONSOR SPONSOR** COMPLIANCE. **SPONSOR** GOLD GOI ILVER GOLD SILVI **SILVER**

TECH CONNECT

5,000 SUBSCRIBERS

Top technical resources including whitepapers, app notes, and more.

Engineers are known to gravitate towards informational resources. They are in constant search of a greater depth of knowledge in their areas of expertise. Instead of letting your best resources become buried on your website, share them on Tech Connect and start building a more profound connection with members of your target audience.

SPECIFICATIONS

SPONSOR

LOGO, HEADLINE (5-7 WORDS), 75 WORDS 600PX W x 300PX H IMAGE, CALL TO ACTION, ONE DESTINATION LINK.

HEADLINE (5-7 WORDS), 50 WORDS, 200PX W x 210PX H IMAGE, CALL TO ACTION, ONE DESTINATION LINK.

HEADLINE (5-7 WORDS), 30 WORDS, 200PX W x 210PX H LOGO IMAGE, CALL TO ACTION, ONE DESTINATION LINK.

Looking for exclusive visibility?
Ask about a Takeover option!

Limited space available.

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EERC

electrical engineering resource center

A virtual library, stocked with technical industry resources such as white papers and case studies intended to help engineers solve and understand challenges in the workplace.

The way it works, in action



content marketing

Share your valuable content marketing resources with a qualified audience of engineers.

By participating in the EERC, your content will get the exposure it deserves with three-months of promotion on incompliancemag.com and through additional push marketing efforts in our

TechConnect eNewsletter and promotion in the pages of *In Compliance Magazine*.

CONTENT TYPES

Your resource must be technical in nature and contain evidence-based information.



checklists



eBooks

webinars



case studies



podcasts

white papers



guides and overviews



video



reports and analytics

CONTENT PROMOTION

- Dedicated landing page
- incompliancemag.com homepage feature
- EERC landing page feature and rotation
- In Compliance Magazine promotion
- TechConnect eNewsletter

LEAD GENERATION

- Gated form access
- User submitted details
- Permission to share consent
- Optional Lead Qualification Add-On*

MEASURE + OPTIMIZE

- Build organic seo + backlinks

For optimal exposure, this program runs for three consecutive months.

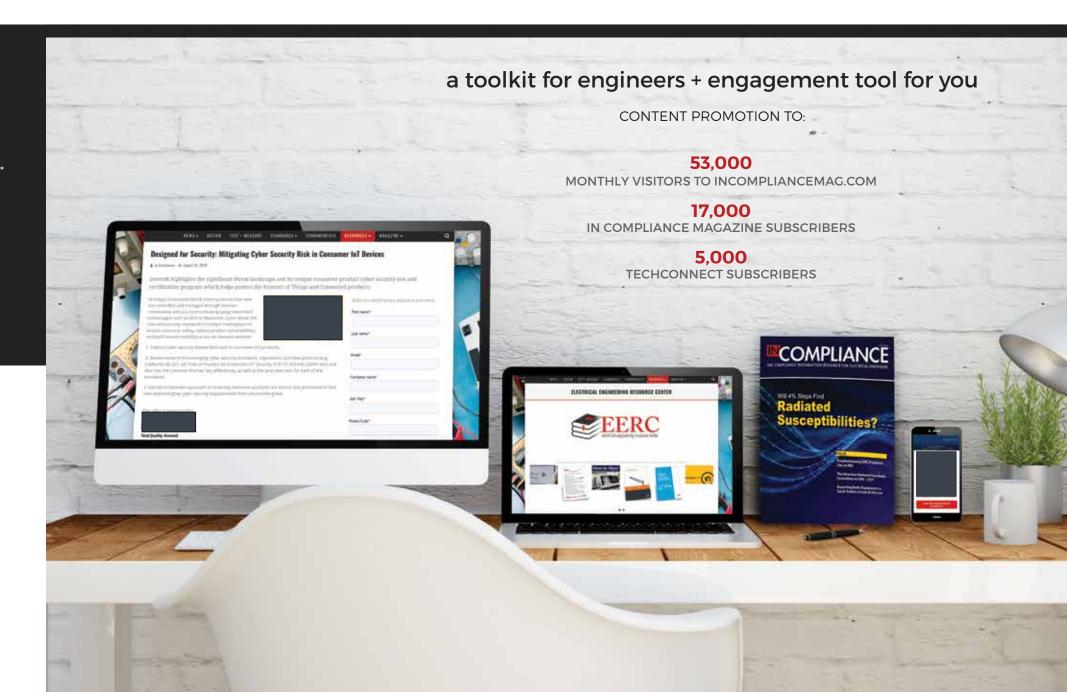
· Monthly performance summary

CONTACT PERMISSION POLICY

We are committed to protecting the privacy of our readers and believe in transparent disclosure of data collection and handling processes.

We follow the guidelines of global compliance regulations such as GDPR and CASL, and apply those policies globally to all of our data handling processes. As such, we will rightfully obtain the permission to share any personal information with and to be contacted by a content sponsor as part of the EERC download interaction. Any contact information that is shared with your organization is with the consent of the reader.

Please consider all local data and privacy laws as your team continues to nurture your new contacts.



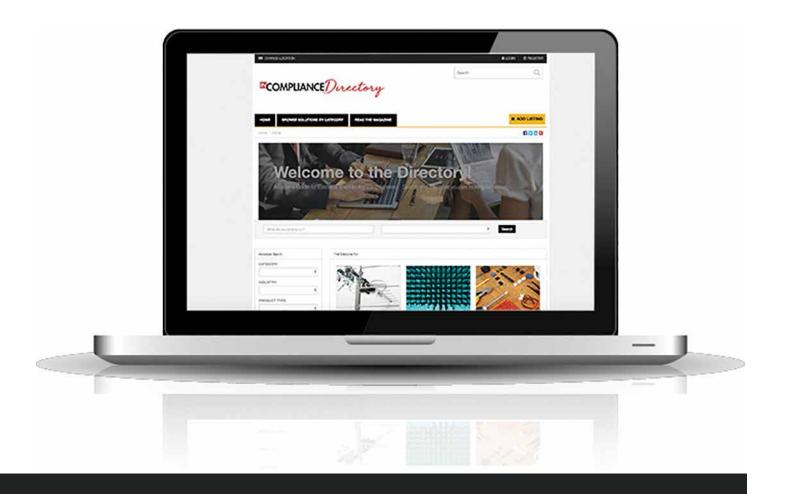
directory

Our easy search and find Directory is specifically designed and developed for the electrical/electronic engineering community.

The In Compliance Directory is a one stop source for locating industry suppliers, products, and services. All directory participants are featured in our biggest, most coveted issue of the year, the Annual Reference Guide.

LISTING CREATION AND MANAGEMENT

Submissions and updates can be self-managed from members area: www.incompliance-directory.com.



MEMBERSHIP PACKAGES

ELITE

Promote your business with our elite membership package for the ultimate impact.

Elite membership unlocks:

- · Company Description
- Contact Info
- Top of Category Placement
- 30 Product Categories
- Up to 15 Business Locations
- · 10 Images
- Social Sharing Links

ADVANTAGE

Upgrade your membership to access additional categories, and include more details about your brand.

Advantage membership unlocks:

- · Company Description
- Contact Info
- · 20 Product Categories
- Up to 5 Business Locations
- 5 Images

BASIC

Utilize our free membership option to include a basic inclusion of your business details.

Basic membership includes:

- Company Description
- Contact Info
- 10 Product Categories
- 1 Business Location
- · 1 Image

Choose from over 300 product and service categories to align your business with:

AMPLIFIERS+

CHAMBERS

COMPONENTS

MATERIALS

RESOURCES

SAFETY+

SERVICES

SHIELDING

SOFTWARE

STATIC CONTROL

TEST & MEASURE

TESTING SERVICES

BONUS!

ALL LISTING MEMBERS APPEAR IN THE ANNUAL REFERENCE GUIDE.

ANNUAL REFERENCE GUIDE INCLUSIONS:

Vendor Directory - Company name, location, and website. Index arranged alphabetically.

Product Directory - Company name appears under pre-selected product categories.

Categories must be chosen/updated by January 1, 2023.



sponsorship

We have spent years developing a deep relationship with our readers. Our continued commitment to offering valuable, quality resources has earned the trust and respect of this highly influential audience. The sponsorship benefactor program is an exclusive opportunity to align your business with the top-notch, reader-recognized quality that In Compliance has come to be known for.

OUR BENEFACTORS

An exclusive program, the benefactor sponsorship positions your brand as an elite partner of In Compliance. This program is reserved for a limited number of industry leaders whose products and/or services are highly relevant to this niche audience.

As a valued benefactor, in return your brand will receive year-round benefits of exclusive advertising opportunities, content distribution, and sponsorship recognition.

SPONSORSHIP BENEFITS

- Align your brand with a well-established, highly trusted source.
- · Elevate your brand as a recognized sponsor.
- Receive a premium promotional package featuring exclusive placement opportunities.
- Build deeper relationships with a highly influential audience of engineering professionals.
- Generate new contacts for your sales funnel by sharing valuable technical resources.

policies

ADVERTISING POLICIES

All invoices are due and payable net 30 days after invoice date. All accounts past 30 days will be assessed a monthly service charge of 1.5% per month of the unpaid balance. Collection costs, including collection agency and/or attorneys' fees will be charged jointly to the advertiser and agency. If agency fails to pay In Compliance as agreed, advertiser will be held responsible for all monies due. Prepayment may be required of new advertisers or agencies until credit approval is obtained. Advertisers not using amount of space upon which billings have been based within one year from insertion will be short-rated.

The advertiser and its agency assume liability for advertising content. The advertiser and its agency shall indemnify, defend and hold harmless In Compliance from any responsibility or liability for claims arising from the printing or publishing of advertisements. In Compliance reserves the right to reject or omit any advertisement. In Compliance will not be held responsible for circumstances beyond its control, including Acts of God, strikes or civil unrest. The publisher reserves the right to place the word "advertisement" within any ad the publisher determines resembles editorial material. All advertising insertion orders and contracts are subject to approval of the publisher.

COMMISSIONS + DISCOUNTS

BLACK AND WHITE RATES

Subtract \$600 from the four-color display rate (Some restrictions apply.)

PREMIUM POSITIONS

Contact your account manager for information.

BLEED PAGES

Bleed pages incur no additional charges and are accepted for spreads and full-page ads.

CANCELLATIONS

Cancellations are not accepted after Space Closing date. Covers can not be canceled within six weeks of issue date. Ads canceled after the space reservation deadline will be billed at 100%.

MATERIALS SUBMISSION

All materials must be supplied in electronic format. Submit press-ready materials to erin.feeney@incompliancemag.com.

In Compliance Magazine is produced in Adobe InDesign on a Macintosh platform. Materials not supplied according to the requirements set out above may result in delays in the production process and may incur additional expense to the advertiser.

contact us



LORIE NICHOLS

EDITOR/PUBLISHER

(978) 873-7777

lorie.nichols@incompliancemag.com



SHARON SMITH
BUSINESS DEVELOPMENT DIRECTOR
(978) 873-7722

sharon.smith@incompliancemag.com



PRODUCTION DIRECTOR
(978) 873-7756
erin.feeney@incompliancemag.com



ASHLEIGH O'CONNOR

MARKETING DIRECTOR

(978) 873-7788

ashleigh.oconnor@incompliancemag.com



ALEXIS EVANGELOUS

CIRCULATION DIRECTOR

(978) 486-4684

alexis.evangelous@incompliancemag.com



BILL VON ACHEN
FEATURES EDITOR
(781) 235-0995
bill.vonachen@incompliancemag.com

BUSINESS HOURS Monday - Friday, 8:30 AM - 5:00 PM, EST

(978) 486-4684

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CIRCULATION circulation @incompliancemag.com

PRODUCTION production @incompliancemag.com

ACCOUNT
MANAGEMENT
success
@incompliancemag.com

COMPLIANCE

WHERE ENGINEERS TURN FOR INFORMATION, EDUCATION, AND INSPIRATION

HTTPS://ADVERTISE.INCOMPLIANCEMAG.COM

OUR CLIENT COMMITMENT

In Compliance is a small business with a team comprised of experienced professionals. When you partner with us, we take our role seriously in helping you achieve the greatest outcome for your investment. We are committed to providing marketers and business owners with a comprehensive suite of tools designed to promote your message and connect with our audience in a meaningful and impactful way.

451 KING STREET. #458 | LITTLETON. MA 01460

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